

# **IT Hardware**

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www.procurement.scotland.gov.uk



### Total Uptake to Date

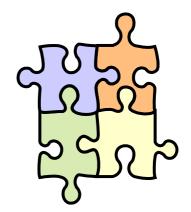
- Around 135 organisations buying from contract
  - 32 HE/FE Establishments
  - 48 Local Authorities / Schools
  - 19 NHS Boards / Hospitals
  - 25 Central Government Organisations
  - 3 Fire & Rescue Services
  - 2 Police Forces
  - 6 Charities and Housing Associations
- Secured Savings currently stand at just over £5.5m
- Forecast savings likely to be in the region of £6.5m

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### **Next Steps**

- Potential Initiatives:
  - Entry level Servers?
  - Interactive Whiteboards?
  - Disposal of IT Hardware?
  - Mini Books





#### **Interactive Whiteboards**

- 2 main manufacturers selling through resellers
- Big variance in pricing across public sector
- Can we ever get Standard specifications with a menu of options eg. voting systems, training, installation
- Demand increasing, particularly in schools
- Manufacturers making a push to enter new markets eg. Health & HE/FE
- Could we develop a menu of services that pre agreed pricing on a national basis ?
- Is it likely we need to offer 2 main manufacturers ?
- Is the decision taken at school level or does Local Authorities influence these decisions .Or is it a bit of both ?





#### Mini Books

- Asus eee PC series . Currently being piloted in various parts of Scotland by RM plc.
- There would appear to be a few choices creeping in , ie different look and feel and sometimes slightly more computing power .
- These features influence price upwards .
- The Linux version is around sub £140 and Windows version around £230
- HP and some other manufactures are prototyping similar models .
- Where does SICTDG the future of this re uptake and by when ?
- Who will own these computers ?
- Will the asset transfer at any stage ?



### **Disposal of IT Hardware**

- Arrangements vary across public sector
- No consistent approach to satisfying WEEE regulations
- Cost varies significantly; paying premiums, giving to charity, selling redundant kit. Donating kit to Eastern Europe and or Africa.
- General feeling from Forum members that a national contract would be beneficial for all comfort factor!
- National contract
  - Best value
  - CSR advantages
  - Compliancy with stringent regulations